# BROWN ECONOMIC CONSULTING INC.

#### CURRICULUM VITAE – DANIEL J. CLAVELLE, M.EC.

### Education:

Master of Economics degree

University of Calgary, 1998

Bachelor of Arts degree in economics

University of Calgary, 1991

# Consulting Experience at Brown Economic Consulting:

#### Economic Consultant

Brown Economic Consulting (2022 - present)

#### Vice-President

Brown Economic Consulting (2021 - 2022)

#### Senior Economic Consultant

Brown Economic Consulting (2012 - 2020)

# Economic Consultant

Brown Economic Consulting (2001 – 2011)

# Expert Testimony:

Turner v. Atco Frontec, 2016 ABQB 265 [Calgary, AB] Tiedjens v. Sorley, 2016 [Red Deer, AB]<sup>1</sup> Mossop v. Hogg, 2019 BCSC 1552, 2019 CarswellBC 2678 [Kelowna, BC] Dhaliwal, 2019 [Vancouver, BC]

# Noteworthy experience at Brown Economic Consulting:

- Written and/or reviewed more than 8,000 forensic reports since 2001, dealing with a plethora of occupations (physicians, dentists, construction workers, farmers, teachers, nurses, policemen, RCMP officers, pilots, CEOs, NHL players, lawyers, administrative workers, labourers, unionized workers, software engineers, systems analysts, university professors, etc.).
- Research, analyze, write and co-sign economic reports and critiques involving interrupted earnings cases arising from motor vehicle accidents, slip and falls, fatalities, medical malpractice, sexual assault, and wrongful confinement or imprisonment
- Familiarity with injury loss protocols in numerous jurisdictions such as Alberta, British Columbia, Saskatchewan, Manitoba, Ontario, Nova Scotia, New Brunswick, P.E.I., Newfoundland, Northwest Territories, Nunavut, the Yukon, United States, United Kingdom, Australia and Africa
- Lengthy experience adapting thousands of cost of care expert reports to economic claims for the plaintiff's future cost of care
- Provide specific knowledge and expertise with self-employed persons, including business owners with multiple corporations, commission salespersons, and farmers
- Aid in the research, development and application of Canadian personal consumption rates (PCRs) by family size <u>and</u> income level which must be applied in fatal accident cases

<sup>&</sup>lt;sup>1</sup> Oral decision granted in this case.

- Research and produce industry profiles on a variety of sectors, including mining, oil and gas, real estate, health care, as well as various community profiles across Canada outlining economic and social characteristics
- Research into the impact of disability on employment and earnings and collaborating on Brown Economic's analysis and publications of Statistics Canada's 2001 Participation and Activity Limitation Survey (PALS), 2006 Participation and Activity Limitation Survey (PALS), 2012 Canadian Survey on Disability (CSD), and 2017 Canadian Survey on Disability (CSD)
- Involvement with appropriate labour market contingencies related to the conditions of paraplegia and quadriplegia coupled with research from the *Canadian Paraplegic Association* (CPA)
- Remain current with respect to various economic phenomena such as: inflation; interest rates; labour market statistics (unemployment, non-participation, part-time work, retirement age); productivity rates; and morbidity and mortality rates
- Experienced with sub-substandard mortality cases, and calculation of the lost years' award when shortened mortality is predicted to occur before retirement age
- Familiarity with claims advanced in estate cases (projecting expected deficits, calculating future shortfalls, analyzing *Survey of Household Spending* (SHS) data to determine annual living expenses)
- o Experience with orphans' claims in fatality cases when parent(s) are killed
- Calculated loss of "marriage benefit" claims when the injury has reduced the plaintiff's prospects for "coupling up"
- Collaborate on large projects dealing with multiple plaintiffs' claims, including work pertaining to the deaths of 9 gold miners in the Northwest Territories (*Fullowka et al v. Royal Oak Ventures et al*, 2004), as well as over 70 sexual assault cases in Nunavut (2001-02)

# Previous Employment Experience and Roles:

Collections Enforcement Officer, Canada Customs and Revenue Agency (1997 - 2001)

- Enforced the collection of complex corporate, GST, payroll and individual tax accounts through the application of the *Income and Excise Tax Acts*, focusing on corporate and self-employed clients across a variety of industries;
- Developed expertise in analyzing financial statements and the activities of many types of businesses (proprietorships, partnerships, small and large corporations);
- Prepared collection strategies and submitted reports to and worked with Department of Justice counsel on complex legal cases.

Customer Service Representative/Credit Officer, Shaw Pipe Protection Ltd. (1995 - 1997)

- Responsible for the pricing, receipt, scheduling and delivery of pipe coating orders for oil and gas projects, involving liaison with clients, steel mills and a number of company plant facilities across Canada and the United States, work involved the preparation of bids and monitoring of existing, new and proposed oil and gas transmission and production lines to keep abreast of industry developments; and
- Previously responsible for the credit and collection of North American operations, including the forecasting of revenues and preparation of materials for monthly, quarterly and annual company financial reports; designed and implemented the company accounts receivable software.

Mr. Clavelle has also been employed as a credit officer for a large telecommunications company (Associates Commercial Corp. of Canada Ltd, 1992-1995), and as a research analyst for a building association (AADAT, 1991-1992). In these positions, Mr. Clavelle's duties involved:

- Coordinating legal files with counsel
- > Providing testimony in civil and bankruptcy cases in British Columbia and Alberta
- Publishing reports and recommendations on fees, pricing and the economic outlook for the building industry, along with presenting at seminar and association meetings